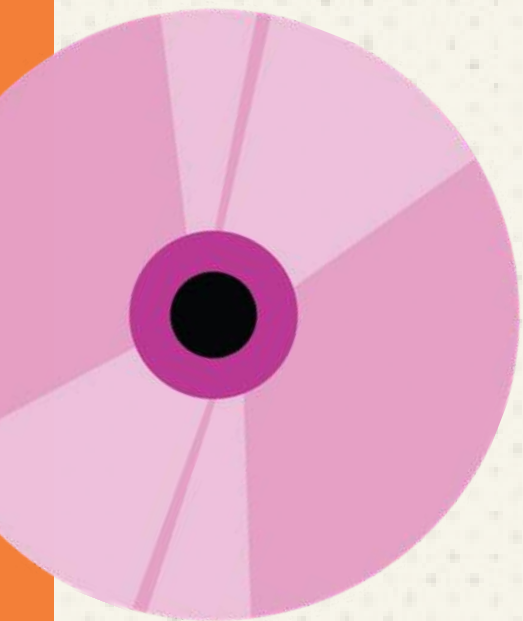




COMPANY PROFILE



www.backspacerrecords.com

B2B SERVICES



ABOUT US

Established in 2017, Backspacer Records is an independent record store and music label based in Pasig City, Philippines.

As a record label, Backspacer Records partners with independent artists to produce Original Pilipino Music (OPM) in physical formats - vinyl, CDs, and cassettes. Backspacer Records is also a trusted partner of major local and international record labels to manufacture records for their artists.

As a record store, Backspacer Records serves as an official distributor of re-issues and new albums from all artists - independent and from local labels, as well as curated international releases. Our store is located in Kapitolyo, Pasig, and we cover worldwide orders through our website, www.backspacerrecords.com.

Backspacer Records (IPO registered trade name: Backspacer Trading) is a proud member of the Philippine Association of Record Industry (PARI) and have licenses from the Optical Media Board (OMB), import license from the Bureau of Customs (BOC), and licenses to operate business from the city of Pasig, Bureau of Internal Revenue (BIR), and the Department of Trade and Industry (DTI).



PURPOSE: PHYSICAL MUSIC

We create and curate physical music experiences people can discover, hold, and collect by connecting to artists, labels, and fans.

VISION: CULTURAL HOME + GLOBAL REACH

We are the home and leading platform for Filipino physical music culture, where artists and labels create timeless releases, and fans around the world discover and collect music rooted in Filipino culture and connected to the global scene.

MISSION: PRODUCE + CURATE + SELL + SUPPORT

We produce, curate, and sell physical music releases while supporting artists, labels, and the broader music community - connecting them with fans and keeping music culture alive beyond streaming.



CORE VALUES

QUALITY + CULTURE

ARTIST-CENTERED

We approach every release with respect for their vision, brand, and audience. We include them every step of the way.

CRAFTED WITH QUALITY

We hold every task to a high standard, whether it is in design, production, or over-all experience. We go above and beyond the expected - intentional, well-made, and worth keeping.

FOR THE CULTURE

We actively contribute to the growth and preservation of music culture, especially OPM, through physical releases, collaborations, and community involvement.

COMMUNITY-DRIVEN

We serve labels, artists, and fans, alike. We create seamless, thoughtful experiences, from discovery to delivery, while understanding and solving the needs of our community.

DONE RIGHT

We operate with transparency, fairness, and accountability in everything we do across all our partners - integrity and trust is at our core.

PROJECT PORTFOLIO

Over 90+ physical-format OPM produced and released

Most number of new OPM titles produced for physical format in the Philippines annually, since 2022

Distribution of 250+ OPM titles from independent artists and major labels

5000+ international titles curated and distributed locally

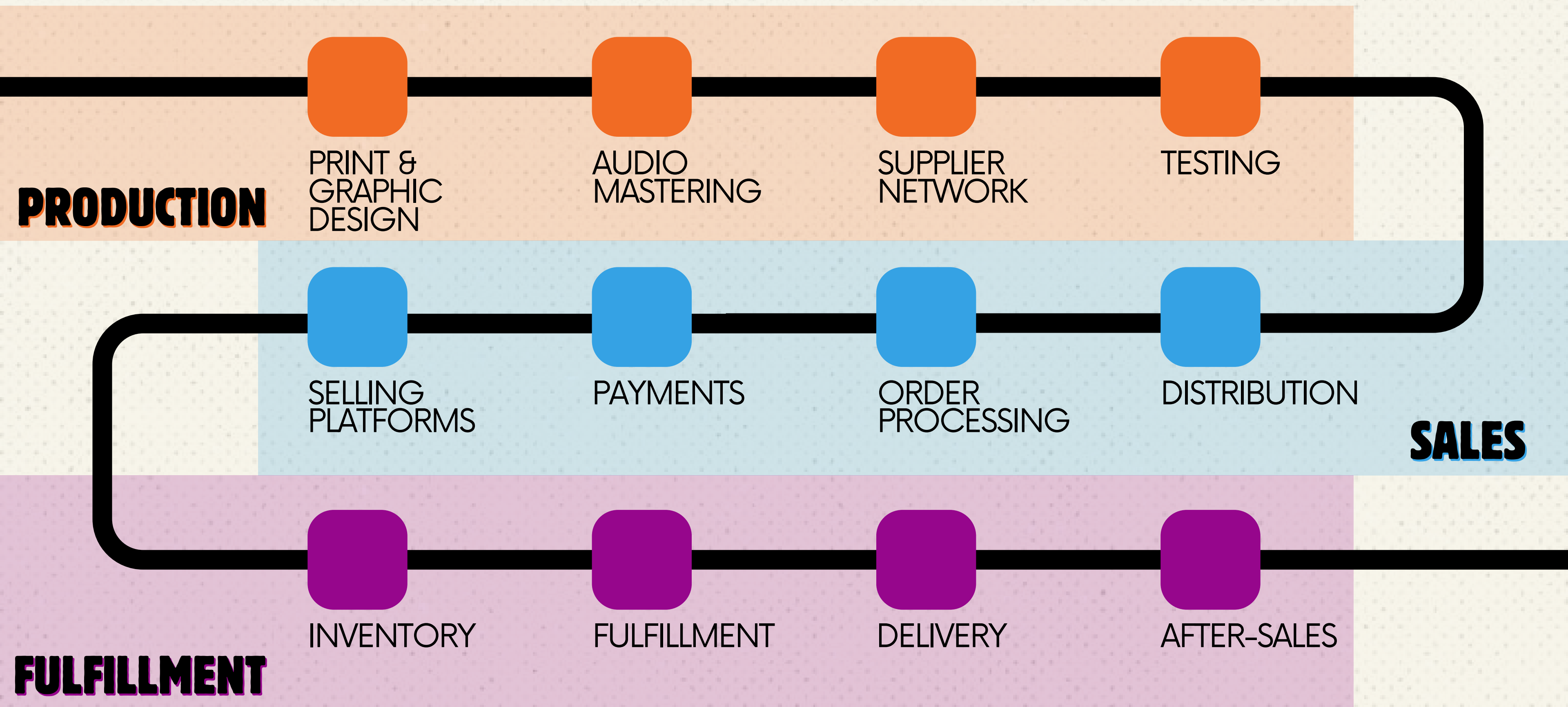






PERYODIKO - THE ITCHYWORMS - EBE DANCEL - KITCHIE NADAL - BARBIE ALMALBIS - CIUDAD - KJWAN - WOLFGANG - CHAIN GANG - MOONSTAR88
 JOHNNY ALEGRE - TRUE FAITH - DONG ABAY MUSIC ORGANIZATION - ZACK TABUDLO - URBANDUB - SANDWICH - LOLA AMOUR - SQUID9
 BRASS PAS PAS PAS PAS - OVER OCTOBER - ONE CLICK STRAIGHT - HANNAH + GABI - QUESO - JOHNOY DANA - MONOLOG - THE COMPANY - DILAW
 BGYO - BRAIN SALAD - BASTI ARTADI - NARDA - DICTA LICENSE - PURPLECHICKENS - MELLADYS - KISS THE BRIDE - EDGAR MORTIZ - ZILD - GRACENOTE
 HEY JUNE! - MIKE HANOPOL - ERIK SANTOS - CLARA BENIN - MAYONNAISE - THE DAWN - REGINE VELASQUEZ - KYLE - FELIP - BADBURN
 DARREN ESPANTO - LOLA AMOUR - IV OF SPADES - MAKI - DILAW - BINI - JUAN KARLOS - FLOW G - SB19

SERVICES



MERCHANDISE - PRODUCTION

PRINT &
GRAPHIC
DESIGN

AUDIO
MASTERING

SUPPLIER
NETWORKING

TESTING



ARTIST NETWORK &
IN-HOUSE LAYOUT
SERVICE

AT-MANUF.
MASTERING /
LOCAL ENGINEERS

LOCAL AND INT'L
SUPPLIER NETWORK

TEST PRESSES,
SAMPLE PRINTS

VINYL RECORDS – CDS – CASSETTE
APPAREL – TRINKETS – PRINTABLES

Backspacer Records partners with the
best in the business manufacturer for
physical format, over 90+ projects

AUDIO PRODUCTS

PHYSICAL FORMATS

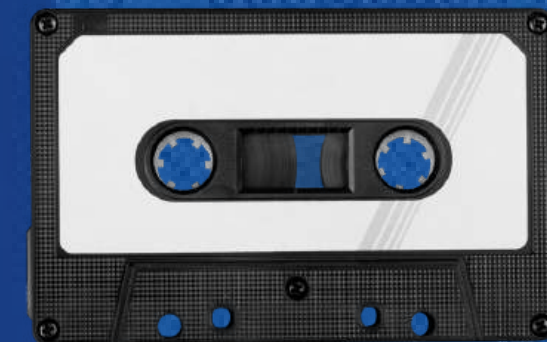
VINYL



CD



CASSETTE



AUDIO PRODUCTS

PHYSICAL FORMATS

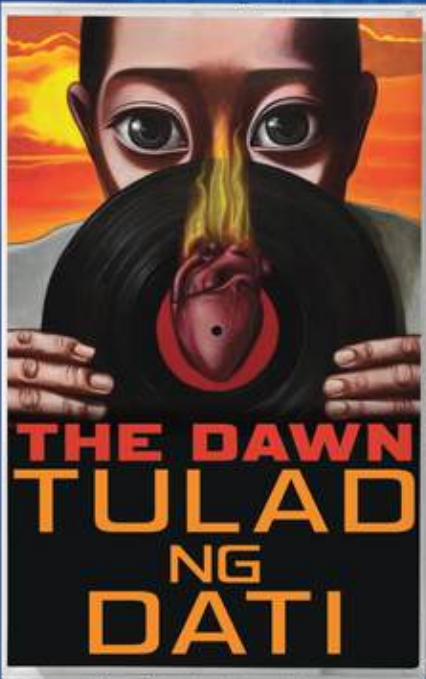
VINYL



CD



CASSETTE



AUDIO PRODUCTS

BACKSPACER
RECORDS

CUSTOM PLAYERS



MERCHANDISE

APPAREL



MERCHANDISE

BACKSPACER
RECORDS

PRINTABLES, ACCESSORIES & COLLECTIBLES

JEWELRY

PHOTOCARDS

SLIP MATS

STICKERS, PATCHES



MERCHANDISE - SALES

SELLING
PLATFORMS



BR STOREFRONT,
WEB, SHOPEE,
LAZADA, TIKTOK
POP-UPS

PAYMENT
GATEWAYS



ALL BANKS
QR PAYMENT
CREDIT CARD
BILLEASE

B2B ORDERS



WEB & IN-STORE
PURCHASES
INVOICING,
PROCESSING

PARTNER
DISTRIBUTION
NETWORKS



DIRECT-TO-STORE,
INTERNATIONAL
DISTRIBUTORS,
CONCERTS &
MAJOR EVENTS

VINYL RECORDS – CDS – CASSETTE
APPAREL – TRINKETS – PRINTABLES

DISTRIBUTION - MUSIC & MERCHANDISE



WEBSITE - backspacerrecords.com

STORE

BACKSPACER RECORDS

SEARCH ARTIST NAME OR ALBUM TITLE

LOG IN

CART

HOME

SHOP FELIP 7SINS

SHOP VINYL

SHOP CDS & CASSETTES

OFFICIAL MERCH

AUDIO EQUIPMENT

SERVICES

OPM

Original Pinoy Music featuring classic Philippine ballads, pop and rock hits from your favorite Filipino artists and bands.

More available OPM for pre-orders [here](#):

<https://www.backspacerrecords.com/collections/pre-order>

SORT BY: Date, new to old

181 PRODUCTS

Clara Benin - befriend my tears (and then some) LP (Backspacer Records)
₱2,900.00 PHP

Radioactive Sago Project - Urban Gulaman 2-LP (Limited Edition)
₱5,500.00 PHP

Kitchie Nadal - Malaya LP (Backspacer Records)
₱2,500.00 PHP

Up Dharma Down - Fragmented 2-LP (Sealed)
₱5,900.00 PHP

Kiss The Bride - KTB 2-LP (Backspacer Records)
₱3,800.00 PHP

TJ Monterde - TJ Monterde LP (Polyeast Records)
₱2,300.00 PHP

Melladys: Mga Awit Sa J.P. Rizal - Various Artists (Deluxe Edition) LP (Backspacer Records)
₱3,500.00 PHP

Melladys: Mga Awit Sa J.P. Rizal - Various Artists LP (Backspacer Records)
₱2,300.00 PHP

Michael Seyer - Boylife LP (Sealed)
₱1,900.00 PHP

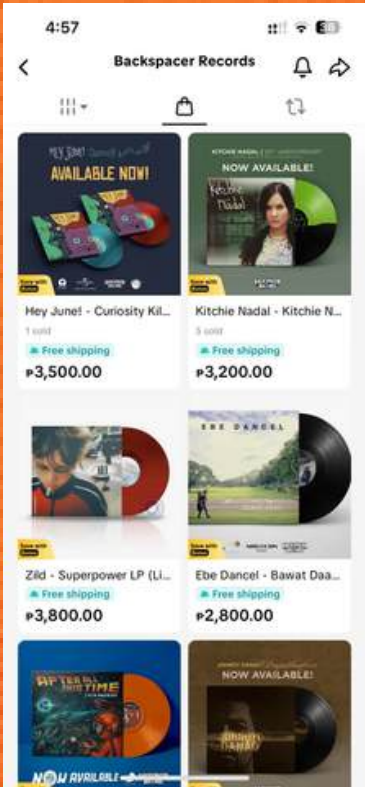
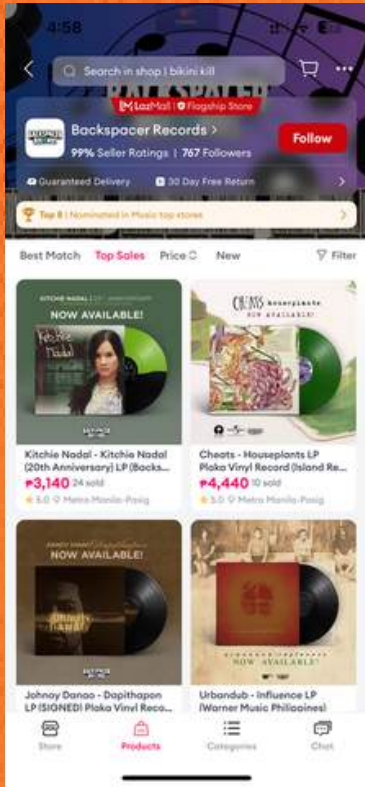
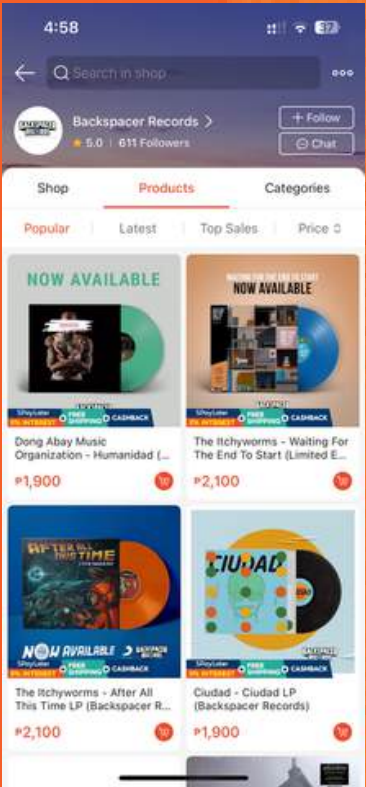
Mike Hanopol - Lagablab LP (Backspacer Records)
₱2,500.00 PHP



WEB PLATFORMS



Lazada



MERCHANDISE - FULFILLMENT

INVENTORY
MANAGEMENT

PACKING &
SHIPPING

DELIVERY

AFTER-SALES

STORAGE
WAREHOUSING
POS SYSTEM

PACKING
BOOKING
TURNOVER
TRACKING

LOCAL DELIVERY:
LBC, GGX, J&T
INT'L DELIVERY:
FEDEX, UPS, DHL

CUSTOMER SUPPORT
WARRANTIES
RETURNS

VINYL RECORDS – CDS – CASSETTE
APPAREL – TRINKETS – PRINTABLES

COMMUNITY & FAN EVENTS

BACKSPACER
RECORDS





BUSINESS DEVELOPMENT,
PARTNERSHIPS AND MEDIA CONTACT:
email: chino@backspacerrecords.com
sms/viber/whatsapp: +639175577240